•		
Private Review Agency License	Maryland Insurance Administration	Preferred Health Network of Maryland, Inc.
Delaware License - Life and Health Insurance Agency	Delaware Insurance Department	Allnation Insurance Agency, Inc.
Maryland Certificate of Authority - Health Maintenance Organization	Maryland Insurance Administration	PHN HMO, Inc. PA too?
Maryland Certificate of Qualification - Third Party Administrator	Maryland Insurance Administration	PHN Services, Inc.
Virginia Certificate of Authority - to transact business	Commonwealth of Virginia, State Corporation Commission	PHN Services, Inc.
DC Certificate of Authority - to transact business as a Health Maintenance Organization	DC Department of Insurance and Securities Regulation	PHN HMO, Inc.

- 20 - .

Health Maintenance Organization Service Area Approvals	Maryland Department of Health and Mental Hygiene	PHN HMO, Inc. (regarding Baltimore City and Anne Arundel, Baltimore, Carroll, Harford and Howard Counties)
		Calvert County (regarding Cecil, Charles, Frederick, Prince George's, Montgomery and St. Mary's Counties)
Maryland License - Third Party Administrator	Maryland Insurance Administration Certification of Qualification	National Capital Administrative Services, Inc.
Maryland License - Third Party Administrator	Maryland Insurance Administration Certification of Qualification	Willse & Associates, Inc.
DC License - Insurance DC License - Insurance	DC Department of Insurance and Securities Regulation  DC Department of Insurance and Securities Regulation	National Capital Administrative Services, Inc. Willse & Associates, Inc.

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Maryland License - Resident Agent	Maryland Insurance Administration Certification of Qualification	Willse & Associates, Inc.
Pennsylvania License - Insurance Administrator	Commonwealth of Pennsylvania Insurance Department	Willse & Associates, Inc.
Virginia License – Life & Health Insurance Agent	Commonwealth of Virginia, State Corporation Commission	Willse & Associates, Inc.
Virginia License - Life & Health Insurance Agent	Commonwealth of Virginia, State Corporation Commission	National Capital Administrative Services, Inc.
North Carolina Registration - Third Party Administrator	State of North Carolina Department of Insurance	The Michelsen Group, Inc. D/B/A NCAS
South Carolina License - Insurance Agency	South Carolina Department of Insurance	The Michelsen Group, Inc. D/B/A NCAS
Texas Registration - Third Party Administrator	Texas Department of Insurance	Willse & Associates, Inc. D/B/A CareFirst Administrator
Delaware Registration - Insurance Agent	State of Delaware	Willse & Associates, Inc.
Virginia License - Life & Health Insurance Agent	Commonwealth of Virginia State Corporation Commission	National Capital Insurance Agency, Inc.

DC License - Insurance	DC Government	National Capital Insurance Agency, Inc.
DC License	DC Department of Insurance and Securities Regulation	National Capital Insurance Agency, Inc.
Certificate of Qualification - Nonresident Agent Firm	Maryland Insurance Administration	National Capital Insurance Agency, Inc.
Certificate of Authority - Delaware Insurance Agent Certificate of Qualification - Medical	State of Delaware  Maryland Insurance Administration	National Capital Insurance Agency, Inc. Delmarva Health Plan, Inc., Director – Lane Wroth, M.D.
Private Review Agency License	Maryland Insurance Administration	Group Hospitalization and
Private Review Agency License	Maryland Insurance Administration	Medical Services, Inc. CareFirst BlueChoice, Inc.
Private Review Agency License Private Review Agency License	Maryland Insurance Administration Maryland Insurance Administration	Free State Health Plan, Inc. CareFirst of Maryland, Inc.

#### Section 4.11(a) Certain Contracts and Commitments

#### TOP 25 CUSTOMER CONTRACTS:

- State of Maryland
- 2. City of Baltimore
- 3. Baltimore County Government
- 4. State of Delaware
- 5. MBNA America
- 6. Federal Employees Program
- 7. Verizon
- 8. Prince George's County Public Schools
- 9. Aerotek
- 10. GEICO
- 11. Fairfax County Public Schools
- 12. Integrated Health Services
- 13. Anne Arundel County Board of Education
- 14. Montgomery County Government
- 15. Harford County
- 16. Fairfax County Government
- 17. Montgomery County Public Schools
- 18. BCBS-MD
- 19. Johns Hopkins Hospital
- 20. Transit Employees Health & Welfare Fund
- 21. Anne Arundel County
- 22. US Office Products
- 23. BG&E
- 24. Medstar
- 25. Northrup Grumman ESSD

#### TOP 25 PROVIDER SYSTEM CONTRACTS:

- 1. Medstar
- 2. Johns Hopkins Health System
- 3. Christiana Care Health Services
- 4. University of Maryland Medical Center
- 5. INOVA
- 6. LifeBridge Health System
- 7. GBMC
- 8. Adventist Healthcare
- 9. St. Joseph
- 10. Bayhealth Medical Center
  - --Kent General Hospital
  - --Milford Memorial Hospital
- 11. Anne Arundel Medical Center
- 12. Mercy Medical Center
- 13. Alfred I. DuPont Hospital for Children
- 14. Peninsula Regional
- 15. St. Agnes Healthcare, Inc.
- 16. George Washington University Hospital
- 17. Sibley Memorial Hospital
- 18. Genesis Facilities
- 19. Holy Cross
- 20. Suburban
- 21. Columbia Arlington Hospital
- 22. Southern Maryland Hospital
- 23. Dimensions Healthcare System
- 24. Beebe Medical Center
- 25. Upper Chesapeake Health System

# LARGEST PROVIDER VENDOR CONTRACTS

- Advance/PCS—BCBS-MD & BCBS-NCA
- 2. Advance/PCS-BCBSD
- 3. Milliman & Robertson
- 4. Health Management Corporation
- 6. Neighborcare/Genesis
- 7. Magellan Behavioral Health & Value Options (Health Management Strategies)
- 8. MEC Healthcare
- 9. Sheppard Pratt Physician's, P.A.—Preferred Health Network
- 10. The Dental Network

#### SERVICES PROVIDED

Pharmacy Benefit Management

Pharmacy Payment Administration

Case & Utilization Management Disease Management Services Cancer disease management DME, Home Health, Infusion, Skilled Nursing, Outpatient

Therapy

Mental Health & Substance

Abuse

Primary Vision & Ophthalmology Mental Health & Chemical

Dependency services

Dental

MATERIAL VENDOR CONTRACTS: VENDORS WITH ADMINISTRATIVE EXPENSES GREATER THAN \$1,000,000; SERVICES PROVIDED TO CAREFIRST OR ONE OF ITS AFFILIATES

#### **VENDOR**

- 1. Accenture (formerly Andersen Consulting)
- 2. Adecco Employment Services
- 3. Airport Square XIX, LLC
- 4. Allianz Life Insurance Co. of North America
- 5. Ascendia Healthcare Management
- 6. The Barrington Group, Ltd.
- 7. Bell Atlantic Network Services
- 8. BenefitNation, Inc.
- 9. Christiana Care Health Services,
- Columbia Management, Inc.
- 11. Computer Associates

## GENERAL DESCRIPTION

IT Consulting & Service: e-Architecture & e-Distribution Temporary Help Services Lease Agreements Reinsurance

Billing & Collection Services for Patuxent Medical Group Market Flex Benefit Services for National Capital Insurance Agency, Inc. Telephone-Local Service Typesetting & Directory Printing

Lease to 9100 Guilford Rd. (RiversPark)

Lease to 200 Hygeia Drive

Software Programs Licenses

CONTRACT WITH

CareFirst

BCBS-MD & BCBS-NCA Preferred Health Network

PHN

Patuxent Medical Group

National Capital Insurance Agency, Inc.

CareFirst BCBS-MD CareFirst BCBS **BCBSD** 

**BCBS-MD** 

**BCBS-MD** 

BALT2:490848:24:11/14/01 Draft Dated as of November 14, 2001 - 26 -

International, Inc.		
12. Del-Mont Partners, LP.	Lease to 1011 Center Road	DCDCD
13. WebMD	Managed Care Transactions	BCBSD
14. FirePond, Inc.		CareFirst
	e-Distribution Consulting & Software	BCBS-MD
15. Foulkstone Partnership	Lease to 1401 Foulk Road	BCBSD
40.5	Lease to 1413 Foulk Road	
<ol> <li>Four Owings Mills Corp. Center, L.L.P.</li> </ol>	Lease to Owings Mills II	BCBS-MD
17. Haworth/Total Office	Purchase, Installation of Office Furniture & Components and Furniture Lease	BCBS-NCA and PHN
18. HBOC-McKesson	Software Maintenance Vendor	BCBS-MD
19. Health Ink, L.L.C.	On-line Health Service	BCBS-MD
20. HSA Managed Care Systems, Inc.	IT Consulting & Vendor services	BCBS-NCA
21. Health Networks of America	Intellectual Property License	PHN
22. Hub Properties Trust	Lease to 100 South Charles St.	CFS Health Group
23. IBM	Mainframe Software Agreement	BCBS-MD
24. Jetsort	Automated Mail Processing	BCBS-MD
OF The MEDCTAT Course Inc.	Services	
25. The MEDSTAT Group, Inc.	Medical Decision/Provider Profiling Software	BCBS-MD
26. National Account Service	User fees—National Claims	BCBS-MD
Company	System	DODG-141D
27. Novalis Corporation	Management & Administrative	PHN
	Services	
28. Parcel 49B Limited Partnership	Office Lease Agreement: 1250 & 1280 Maryland Avenue, S.W., Washington, D.C.	BCBS-NCA
29. Recognition Research, Inc.	Form Processing Software	BCBS-MD
30. Three Owings Mills Land Limited	Lease to Owings Mills I	BCBS-MD
Partnership	· ·	
31. Timebridge Technologies	PC Equipment	BCBS-NCA
32. Trahan, Burden, & Charles, Inc.	Advertising Agency—Television	BCBS-MD
33. Williams Communications	Communications Equipment	BCBS-NCA
	Purchase & Maintenance	DODG NON
34. Lloyd's	Agreement	
35. Verizon	Medical Reinsurance	BCBSD
	Telephone Services	BCBSD
36. Fast & Associates, Inc.	Advertising services	Preferred Health Network
37. FCB Worldwide	Marketing & advertising services	CareFirst
38. Mathew Greenwald & Associates,	Surveys	CareFirst
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BALT2:490848:24:11/14/01 12385-68 Draft Dated as of November 14, 2001

Inc.

39. The MEDSTAT Group, Inc.	Medical Decision/Provider	BCBS-MD
40. Professional Research	Profiling Software Telephone Surveys	CareFirst
Consultants	Electronic Printing	Preferred Health Network
41. Reynolds & Reynolds Company	<del>-</del>	CareFirst Insurance
42. Sigma Consultants	Software Service &	
	Maintenance	Agency
43. Sungard Recovery Services, Inc.	IT disaster recovery services	BCBS-MD
44. The TriZetto Group	Practice Management Services	Potomac Physicians, P.A.
11. 11.5 11.2010 0.005	IT & Management Services	Preferred Health Network
45. Software House International	Software Supplier	
	Consultants for Imaging	
46. Recognition Research Inc	System	
47. Corporate Express Imaging	Toner for Laser Printers	

# CAREFIRST AS "VENDOR"; MATERIAL CONTRACTS & COMMITMENTS; SERVICES PROVIDED BY CAREFIRST OR ONE OF ITS AFFILIATES

. •	CLIENT	GENERAL DESCRIPTION	CONTRACT WITH
1.	BCBSA/FEP	BCBS-NCA performs administrative services in support of the FEP program	BCBS-NCA and BCBS-MD
2.	BCBSA/Medicare Part A Common Working File	BCBS-MD performs administrative services in support of Medicare A program; Operations Center Administrative Agreement	BCBS-MD
3.	Medical Life Insurance Co.	NCIA performs marketing agent services for MLI	NCIA
4.	Sierra Military Health Services,	Champus Health Services Sub- contract	PHN
5.		Administration of claims, enrollment and decision support systems	BCBS-NCA

#### INTERCOMPANY AGREEMENTS; SERVICES PROVIDED BETWEEN CAREFIRST ENTITIES

	AGREEMENT	GENERAL DESCRIPTION	<u>PARTIES</u>
1.	Administrative Functions Agreement	Affiliates' performance of administrative functions	BCBS-MD, CFS Health Group, CMP, Willse & Associates
2.	Intercompany Agreement	Fund transfers & cost allocations	BCBS-MD & BCBS-NCA
3.	Management Agreement	Management, marketing, claims	CFS Health Group, FSHF
		processing services by CFS for the HMOs	Delmarva Health Plan
4.	Intercompany Revolving Line of	Revolving Line of Credit from	BCBS-MD, CFS Health
	Credit Agreement—with Notes	BCBS-MD to CFS Health Group & FSHP	Group, FSHP
5.	Lease Agreement	Intercompany lease of Personal Property	BCBS-MD, CFS Health Group, CMP, Delmarva Health Plan
6.	Guarantor Agreement	BCBS-MD Guaranty of FSHP obligations	FSHP, BCBS-MD
7.	Preferred Health Network	Network Access Management	BCBS-MD
8.	Preferred Health Network	Sales & Marketing Agreement	BCBS-MD
9.	Preferred Health Network	Surplus notes for \$4,891,106 dated November 8, 2000, and \$8,200,000 dated February 23, 2001	Free State Health Plan, Inc.

# "WILLSE & ASSOCIATES" D/B/A CAREFIRST ADMINISTRATORS

- 1. Facilities lease from Trammell Crow Company
- 2. Subscriber Services Agreement with Private Healthcare Systems, Inc.
- 3. Network Access Agreement with Alliance PPO
- 4. Subrogation Agreement with Subro Audit, Inc.
- 5. Administrative services agreement with Trans-General Life Insurance Company
- 6. Managed Care Agreement with FutureHealth Corporation
- 7. Automated Clearing House Agreement with Crestar
- 8. Services Agreement with HealthAxis.com, Inc.
- 9. System Support Agreement with basys, inc.

# **ACQUISITION AGREEMENTS**

- 1. Business Affiliation Agreement dated as of December 23, 1998, between CareFirst, Inc. and BCBSD, Inc.
- 2. Business Combination Agreement dated as of January 16, 1998, between BCBS-NCA, BCBS-MD and HOLDCO, Inc.

- 29 -

BALT2:490848:24:11/14/01 12385-68 Draft Dated as of November 14, 2001